



We turn every customer relationship into a system.

An integrated CRM for enterprise sales teams. From first contact to long-term customer success — one connected pipeline.

Leads go cold.
Follow-ups get missed.
Deals lose visibility.

For growing sales teams, the real risk isn't the market
— it's opportunities that fall through the cracks.

We don't track customers — we build relationships.

We don't bolt a CRM onto your existing tools. Every lead, deal, and conversation lives on the same data backbone as your ERP and operations.



ONE CUSTOMER
RECORD

FULL PIPELINE
VISIBILITY

TEAM-WIDE
ACCOUNTABILITY

From First Contact to Long-Term Customer

Every stage of the relationship, tracked on one timeline — no lead or account falls out of view.



Eight products, one data backbone — CRM shares customer and order data with ERP, Warehouse, and AI in real time.

Every deal, every account, in one view.

OVERVIEWPIPELINEACCOUNTSACTIVITIESREPORTS

SYSTEM ACTIVE

OPEN OPPORTUNITIES

186 +9%

WIN RATE

32% +2.1%

AVG. DEAL CYCLE

24d -3d

PIPELINE VALUE

\$3.1M +6.4%

RECENT OPPORTUNITIESVIEW ALL

DEAL	ACCOUNT	VALUE	STAGE
#OP512	Nordic Steel Co.	\$84,200	Negotiation
#OP511	Harbor Wholesale	\$41,850	Proposal Sent
#OP510	Falcon Machinery Ltd.	\$122,400	Qualified
#OP509	Meridian CNC Inc.	\$57,600	Won
#OP508	Union Retail Group	\$29,300	Proposal Sent

TASKS DUE TODAY

● Call — Nordic Steel Co.

DUE 2:00 PM

● Send proposal — Harbor

DUE TODAY

● Follow-up — Falcon Machinery

OVERDUE

● Renewal check — Meridian

DUE TODAY

TEAM PERFORMANCE

A. Yılmaz

92%

S. Demir

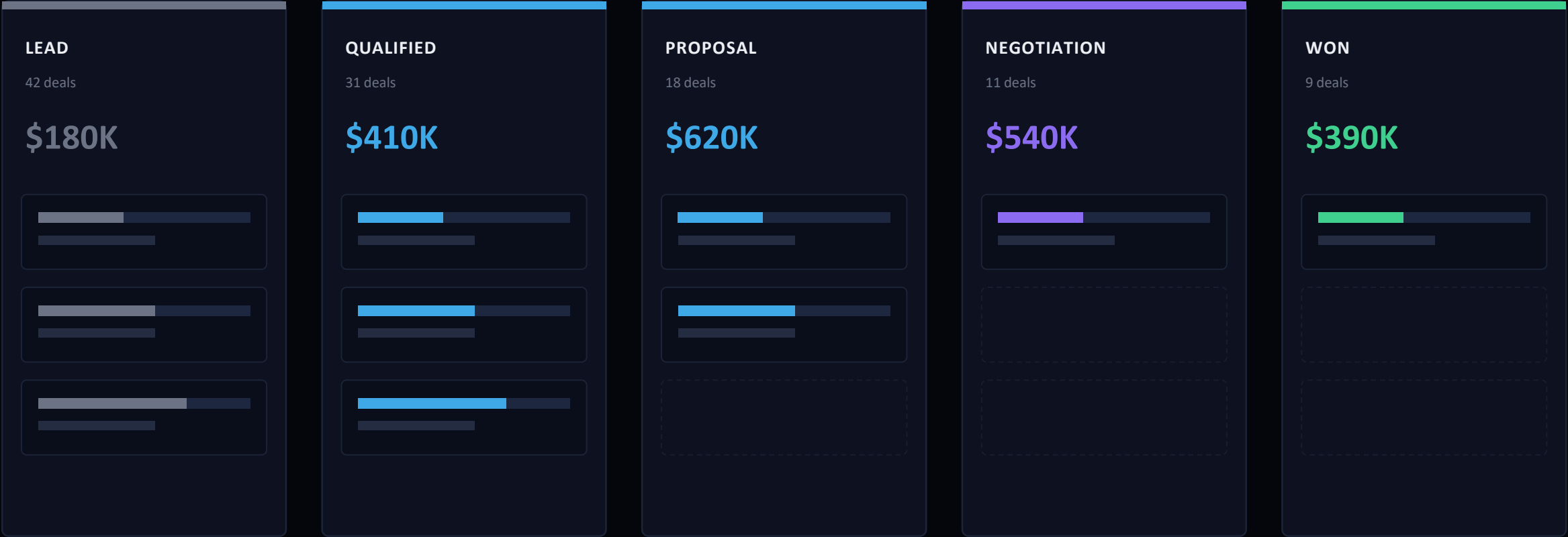
74%

K. Öz

58%

A Pipeline Everyone Can See

From qualified lead to closed deal — every stage visible to the whole team, in real time.



Deals move automatically as tasks are completed — no manual re-entry between stages.

The Journey of a Lead

From capture to close, one connected system — no handoff friction.



No step requires manual re-entry between systems — the full relationship is visible on a single timeline.

Engineered for Sales-Driven Businesses

Every sales organization runs differently. Our CRM is configured to match.

 WHOLESALE Multi-warehouse pricing and order history in one account view	 MANUFACTURERS Quote-to-order handoff synced directly with production	 DISTRIBUTORS Territory and dealer relationships tracked centrally
 GROWING SMEs Structured pipeline without added administrative overhead	 MULTI-REP TEAMS Shared accounts, clear ownership, no duplicate outreach	 FIELD SALES Mobile access to accounts, tasks, and quotes on the move

AI

Embedded in your pipeline. Always watching, always prioritizing.

DEAL SCORING

Win-probability estimates from historical patterns

FOLLOW-UP ALERTS

Automatic flagging of stalling opportunities

NATURAL LANGUAGE QUERIES

Ask your pipeline questions in plain language

Intelligence at the moment of decision.

ACVORIA AI — ASSISTANT

Which deals are at risk of stalling this week?

Three opportunities show no activity in 10+ days. Root cause: pending client approval. Full list is ready.

Draft a follow-up for Harbor Wholesale.

Follow-up email drafted using the proposal context. Ready to review and send.

Ask a question about your pipeline...

WIN FORECAST — NEXT 30 DAYS



Closed revenue is projected to grow 11%

FOLLOW-UP ALERTS

Stalling Deal — Harbor Wholesale

High

No Response — Falcon Machinery

Medium

Renewal Due — Meridian CNC

Medium

TOP RECOMMENDATIONS

Prioritize Falcon Machinery outreach

Escalate Harbor Wholesale to manager

Infrastructure Sales Teams Can Rely On

We choose technology for durability and trust — not for show.

 ENTERPRISE SECURITY Layered authorization and data protection to safeguard customer records.	 MOBILE CRM Full pipeline access from any device, in the field or on the road.	 AUTOMATION Routine follow-ups and task assignment handled without manual work.
 INTEGRATION CAPABILITY Works seamlessly with Acvoria ERP, Warehouse, and third-party platforms.	 SCALABILITY Grows with your rep count and account volume, without friction.	 24/7 SUPPORT Continuous technical support after go-live.

Let's build the pipeline behind your growth.

Get in touch to assess your sales process and define the right CRM architecture together.

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