



ACVORIA ERP

# The operational core behind every decision.

A product overview of Acvoria ERP — the financial and operational backbone of the Acvoria platform, built for manufacturers, wholesalers, distributors, and multi-branch businesses.

# What Acvoria ERP Is

Acvoria ERP is the financial and operational core of the Acvoria platform. It brings inventory, sales, purchasing, finance, and customer data onto a single system of record, so every department works from the same numbers.

It is not a standalone tool bolted onto existing software. It is the foundation other Acvoria modules — CRM, MRP, Warehouse, AI — connect to, so a business can start with the core and extend it as operations grow.

## 1 One system of record

Financial and operational data live in a single database, not scattered spreadsheets.

## 2 Built to extend

CRM, MRP, Warehouse, HR, and AI modules connect natively when a business is ready.

## 3 Configured, not rebuilt

Standard modules are set up to match how a specific business already operates.

# Spreadsheets work, until the business outgrows them.

For a small team, a spreadsheet is fast and flexible. As orders, suppliers, and locations multiply, that same flexibility becomes the bottleneck.



## No single source of truth

Inventory counts, order status, and customer data live in different files, updated by different people, at different times.



## Manual re-entry

The same order gets typed into a spreadsheet, an invoice tool, and a shipping log — each entry a chance for error.



## Delayed visibility

By the time a report is compiled, the numbers behind it are already out of date.



## No audit trail

Spreadsheets don't reliably track who changed what, or when — a real problem once multiple people are involved.

# Modern ERP isn't about more software. It's about one architecture.

Acvoria ERP replaces scattered files and disconnected tools with a single operational core. Every transaction — a sale, a purchase, a stock movement — updates the same data backbone, so finance, sales, and operations always see the same picture.

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ONE DATA  
BACKBONE

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REAL-TIME  
OPERATIONS

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CONFIGURED  
TO YOUR BUSINESS



# The ERP Core, at the Center of the Platform

Acvoria ERP is the financial and operational core other modules connect to — each one optional, each one built on the same data.



*Modules can be adopted independently or together — the ERP core is the only constant.*

# What Changes When Operations Run on One System

The value of an ERP shows up in day-to-day operations, not just in reporting.



## Fewer errors

Data entered once flows to every department — no re-typing, no mismatched records.



## Faster decisions

Inventory, sales, and finance data update in real time, so reports reflect the current state.



## One source of truth

Every team works from the same numbers, eliminating conflicting spreadsheets.



## Room to grow

The same architecture supports one branch or many, without a system rebuild.



## Controlled access

Role-based permissions determine who can view or edit each part of the system.



## Connected processes

Sales, purchasing, and inventory stay in sync automatically, without manual handoffs.

# Everything an Operation Needs, Built In

Acvoria ERP is organized into modules that work together on one data backbone. Each is covered in more depth on the pages that follow.



### Inventory Management

Real-time stock levels across every location.



### Sales Management

Orders, quotes, and pricing in one place.



### Purchasing

Supplier orders and procurement workflows.



### Finance

Accounting, invoicing, and financial reporting.



### Customer Management

A shared record of every customer relationship.



### Reporting & Analytics

Live dashboards built on operational data.



### Artificial Intelligence

A decision-support layer embedded in the core.



### Automation

Rules that remove repetitive manual steps.

*Eight modules, one data backbone — configured to fit how your business already runs.*

# Stock Levels You Can Trust, in Real Time

Every stock movement — a sale, a purchase, a transfer between locations — updates inventory the moment it happens. There is no end-of-day reconciliation, and no gap between what the system shows and what is actually on the shelf.

## Multi-location tracking

See stock across every warehouse or branch from a single view.

## Automatic reorder alerts

Low-stock thresholds trigger notifications before items run out.

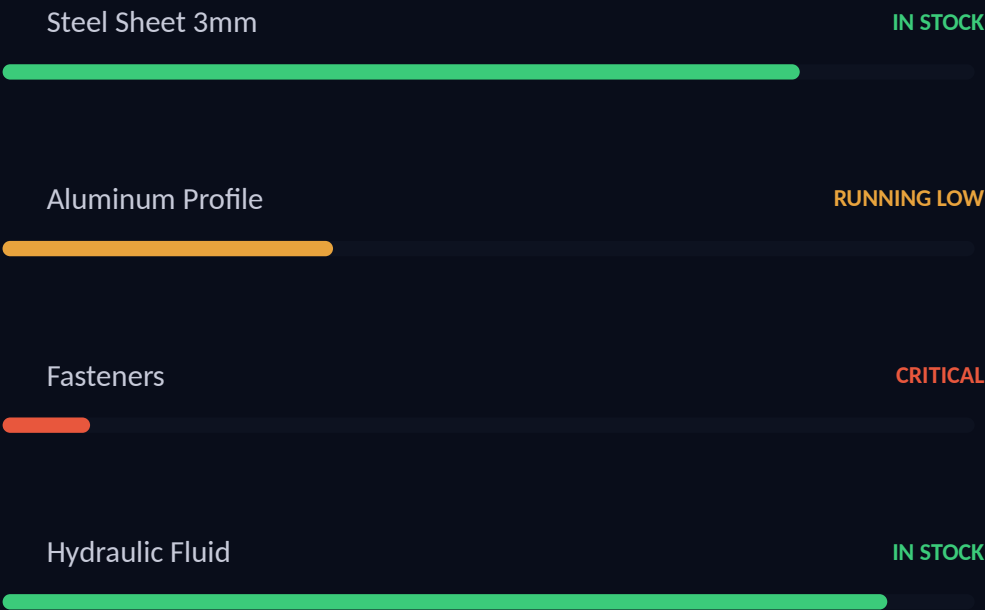
## Batch and lot tracking

Trace inventory by batch for quality control and recalls.

## Stock valuation

Real-time inventory value, connected directly to financial reporting.

### INVENTORY STATUS



# From Quote to Order, Without Losing Context

Sales teams build quotes, convert them to orders, and track fulfillment in the same system that holds inventory and customer history — so pricing and availability are never a guess.

## Quote-to-order workflow

Convert an approved quote into a live order in one step.

## Pricing and discount rules

Apply customer-specific pricing consistently across every order.

## Order status tracking

See every order's stage — pending, in production, shipped — at a glance.

## Sales performance visibility

Revenue and order data feed directly into reporting, with no separate export.

### RECENT ORDERS

| ORDER | CUSTOMER              | AMOUNT    | STATUS           |
|-------|-----------------------|-----------|------------------|
| #8842 | Nordic Steel Co.      | \$184,200 | Completed        |
| #8841 | Harbor Wholesale      | \$62,850  | In Production    |
| #8840 | Falcon Machinery Ltd. | \$311,400 | Pending Approval |
| #8839 | Meridian CNC Inc.     | \$97,600  | Completed        |

# Procurement Connected to Real Demand

Purchasing decisions are grounded in actual stock levels and production needs, not estimates. Purchase orders link directly to inventory, so incoming stock is reflected the moment it's received.

## Supplier management

Maintain supplier records, pricing history, and lead times in one place.

## Purchase order automation

Generate purchase orders from reorder points or production plans.

## Receiving and matching

Match received goods against purchase orders before they post to inventory.

## Cost tracking

Purchase costs flow directly into financial and inventory valuation.



Purchase Order



Receiving



Inventory Updated

# Financial Data That Doesn't Need Reconciling

Every sale, purchase, and stock movement posts to the general ledger automatically. Finance teams work from figures that already reflect operations, instead of reconciling separate systems at month-end.

## General ledger and accounting

Core accounting functions built on live operational data.

## Invoicing

Generate and track customer invoices directly from sales orders.

## Financial reporting

Standard financial statements, always current with operations.

## Cost and margin visibility

See true product and order margins, not estimates.

MONTHLY REVENUE

\$2.4M +8.1%

ACTIVE ORDERS

248 +12%

PRODUCTION CAPACITY

81% -4%

# One Record for Every Customer Relationship

Order history, communication, pricing agreements, and account status live on a single customer record — visible to sales, finance, and support without switching systems.

## Unified customer profiles

Contact details, order history, and account terms in one place.

## Account-specific terms

Custom pricing, payment terms, and credit limits per account.

## Interaction history

A shared timeline of orders, communications, and account activity.

## Cross-team visibility

Sales, finance, and support see the same customer record.



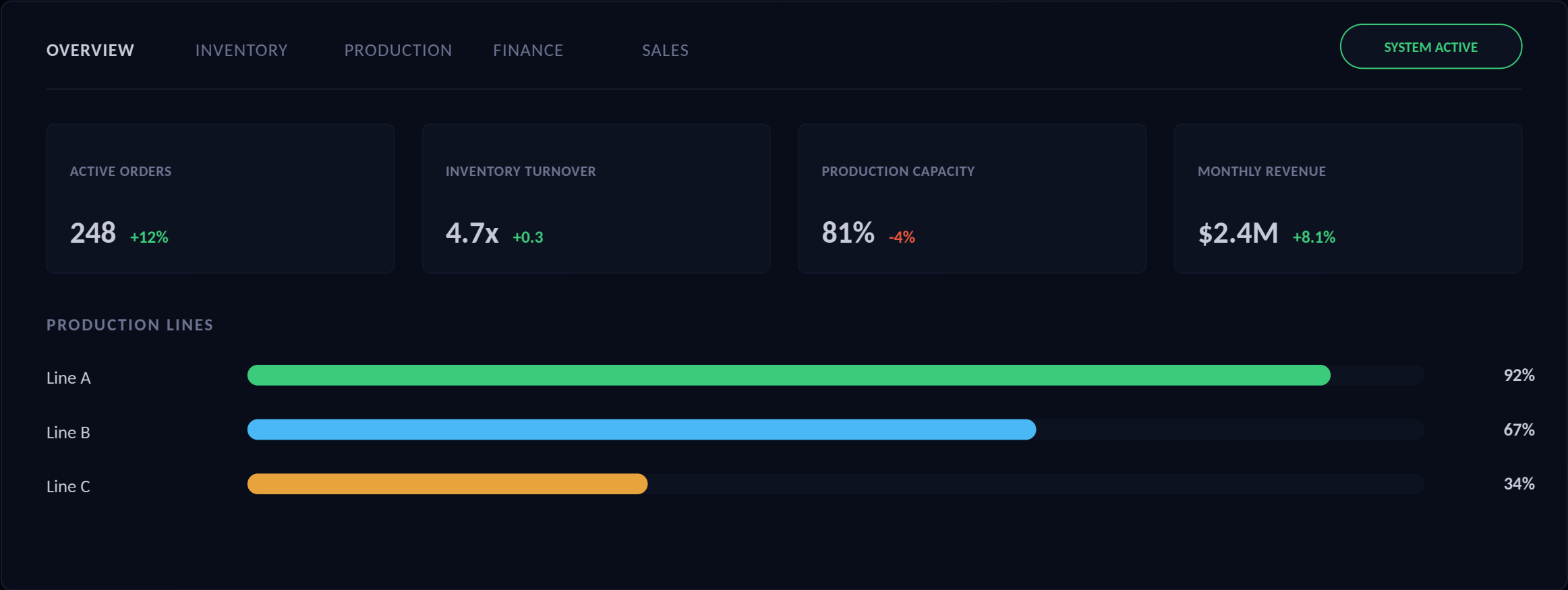
Nordic Steel Co.

Enterprise Account · Wholesale

|                |        |
|----------------|--------|
| Total Orders   | 184    |
| Lifetime Value | \$2.1M |
| Payment Terms  | Net 30 |
| Account Status | Active |

# Your Entire Operation, in One View

Dashboards are built directly on operational data — no manual export, no delay between what happens and what the report shows.



# AI

Embedded in your operations. A decision-support layer built on your own operational data — not a separate application.

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## Demand forecasting

Production and order recommendations based on historical data.

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## Anomaly detection

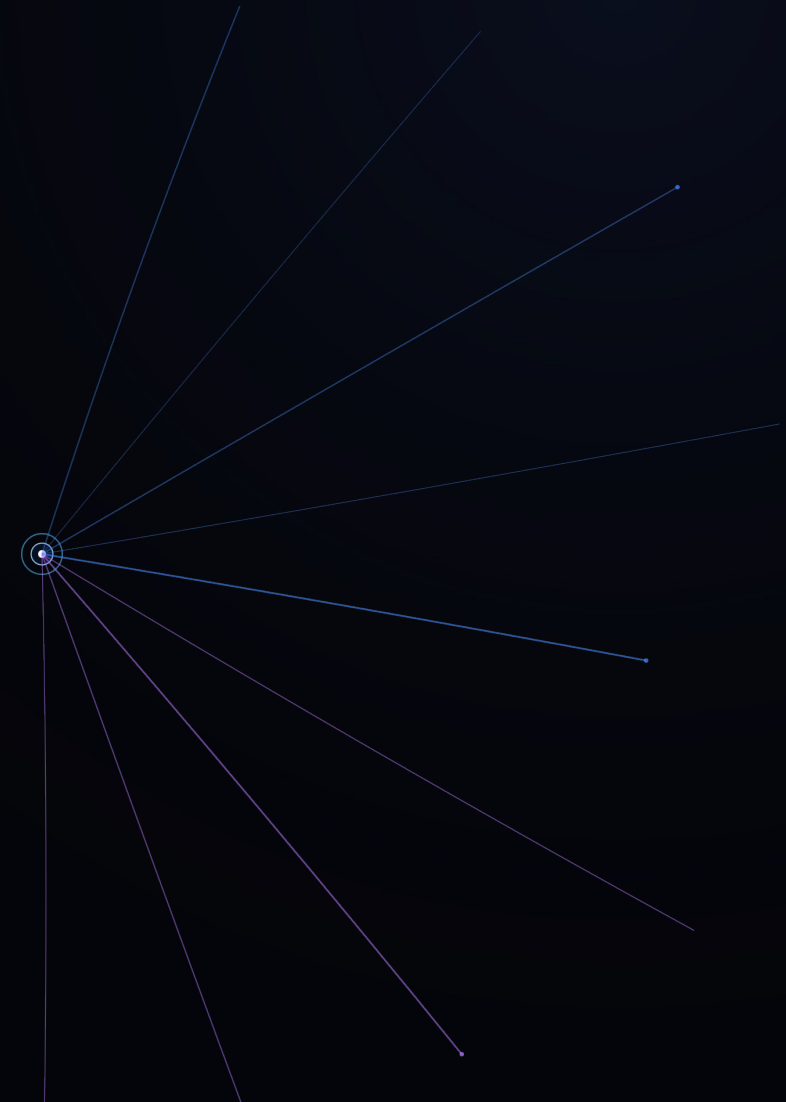
Automatic flagging of unexpected deviations in inventory, cost, or schedule.

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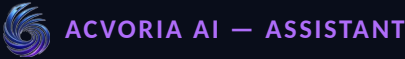
## Natural language queries

Ask questions about your data in plain language and get a direct answer.

ACVORIA AI



# Intelligence at the Moment of Decision



Which production line had the most delays this month?

Line C shows above-average schedule deviation. Root cause: supplier delay. Full analysis is ready.

Can you suggest an alternative supplier?

Ask a question about your data...

Two suppliers show shorter lead times based on historical performance. Comparison table generated.

## DEMAND FORECAST — NEXT 30 DAYS

Demand is projected to grow 14%

## ANOMALY DETECTION

|                              |        |
|------------------------------|--------|
| Inventory Deviation — Line C | High   |
| Financial Alert              | Medium |
| Schedule Risk — #8840        | Medium |

## TOP RECOMMENDATIONS

- Shift production priority to Line B
- Move up the aluminum profile order

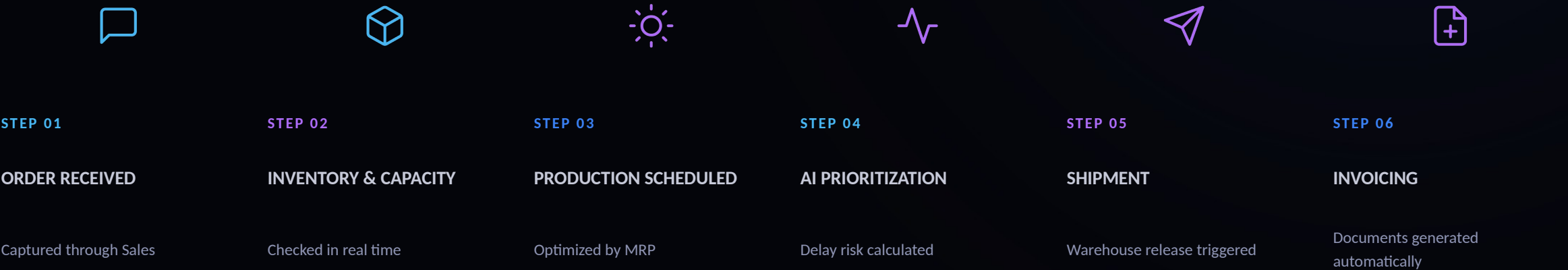
# Remove the Repetitive Steps, Not the Control

Automation in Acvoria ERP handles the steps that don't need a person — triggering the next stage of a process when conditions are met, so teams focus on decisions, not data entry.

| WHEN THIS HAPPENS           | THIS HAPPENS AUTOMATICALLY           |
|-----------------------------|--------------------------------------|
| Stock falls below threshold | → Reorder alert generated            |
| Order marked as shipped     | → Invoice created automatically      |
| Purchase order received     | → Inventory updated in real time     |
| Payment recorded            | → Account balance and ledger updated |

# The Journey of an Order

From request to delivery, one connected system — no handoff friction between departments.



No step requires manual re-entry between systems — the full process is visible on a single timeline.

# Operations Don't Stop at the Desk

Key functions of Acvoria ERP are available from a mobile device, so approvals, stock checks, and order updates don't have to wait for someone to reach a workstation.

## Order and approval access

Review and approve pending orders from anywhere.

## Real-time notifications

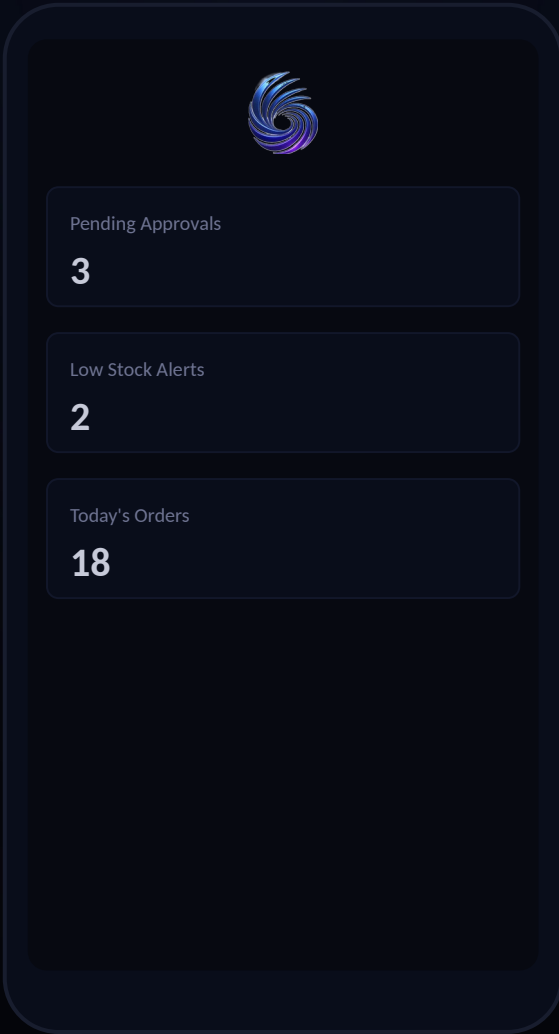
Stock alerts and status changes reach the right person immediately.

## Inventory lookups on the floor

Check stock levels and locations without returning to a desktop.

## Secure access

The same role-based permissions apply on mobile as on desktop.



# Built to Connect, Not to Isolate

Acvoria ERP is designed to work alongside the systems a business already relies on, and to extend natively into the rest of the Acvoria platform.



*Integration depth is configured per deployment, based on the systems already in place.*

# Built to Grow Without a Rebuild

A business that starts with a single location and a handful of users should not have to replace its ERP when it opens a second branch. Acvoria's modular architecture is designed to scale in place.



## Multi-branch ready

Add locations and warehouses without restructuring the system.



## Modular adoption

Start with the ERP core and add modules — CRM, MRP, AI — as the business needs them.



## Growing data volumes

The architecture is designed to handle increasing transaction and user volume.



## No forced rebuilds

Configuration changes accommodate growth instead of requiring a new system.

# Enterprise Data Deserves Enterprise Protection

Financial and operational data is sensitive by nature. Acvoria ERP applies layered access control and data protection practices to safeguard it.



## Role-based access control

Permissions determine exactly what each user can view or modify.



## Data protection

Operational and financial data is safeguarded with layered protection practices.



## Audit visibility

Changes to critical records are tracked, supporting accountability.



## Ongoing technical support

Continuous support after go-live, including security-related updates.

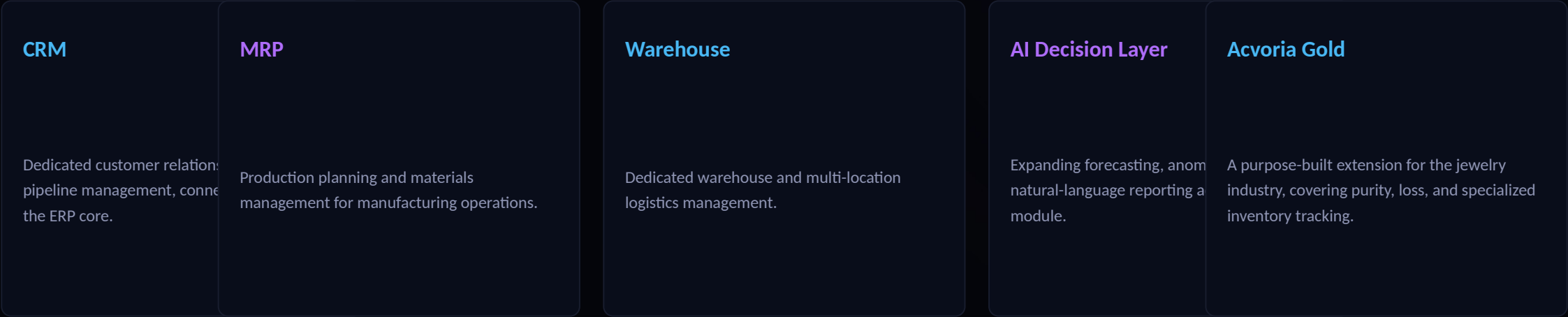
# A Process-Driven Partnership

What matters isn't the day the software is delivered — it's how the system is configured, supported, and grown with the business afterward.

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|----|---------------------|-------------------------------------------------------------------------------------------------|
| 01 | ENTERPRISE APPROACH | Every project follows a defined process: needs analysis, architecture planning, implementation. |
|----|---------------------|-------------------------------------------------------------------------------------------------|
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|----|---------|---------------------------------------------------------------------------------|
| 02 | SUPPORT | Post-launch, you're backed by ongoing technical support and release management. |
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- |    |             |                                                                                   |
|----|-------------|-----------------------------------------------------------------------------------|
| 03 | FLEXIBILITY | Modular architecture adapts as the business changes — no system rebuild required. |
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- |    |               |                                                                             |
|----|---------------|-----------------------------------------------------------------------------|
| 04 | CUSTOMIZATION | Standard modules are configured to fit your industry and operational needs. |
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# Where the Platform Is Headed

Acvoria ERP is the core of a growing platform. The modules below extend it as they become available.



Roadmap items reflect current product direction and may evolve based on development priorities.

# Let's find the right architecture for your operations.

Get in touch to assess your current processes and define how Acvoria ERP fits your business.

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PRODUCT OVERVIEW